



## Supplier Diversity FAQs

Get answers to the most frequently asked questions about supplier diversity.

- **What happens after I register?**

- Upon registering you will receive an email confirmation acknowledging that your information has been added into our system. Carrier employees will have access to this system to search for prospective suppliers as sourcing opportunities arise. Be sure to visit the site periodically and update your profile. Supplier profiles should include all of your company's capabilities. Please note, completing the registration does not guarantee business with Carrier.

- **What type of business qualifies for inclusion in Carrier's Supplier Program?**

- We welcome all competitive suppliers to support our many requirements at Carrier. To participate in our diversity program you must be certified or qualified as a supplier meeting one of the diversity definitions in the Supplier Diversity Glossary. Recognized designations include: ANC, DOBE, HBCU, HUBzoned, LGBT, MBE, MI, SDB, SDVOB, SMALL, VOB, WBE.

- **What certifications are necessary to participate in Carrier's Supplier Diversity Program?**

- As owners of SubK commercial contracts with GSA Carrier Businesses comply with the Small Business Administration's (SBA) certification guidelines. If you are a small business located in a HUBZone, your company must be certified through the SBA in order for our aerospace divisions to demonstrate compliance with Federal Acquisition Regulations regarding contracting with small businesses.
- If you are a small business, woman-owned small business, veteran-owned or service disabled veteran-owned small business, you can self-certify your size and designation on the U.S. SBA System for Award Management (SAM).
- Also, Carrier recommends that suppliers identifying as minority-owned, woman-owned, disability-owned or LGBT-owned obtain certification through



a third party such as a government agency, National Minority Supplier Development Council, Women Business Enterprise National Council, U.S. Business Leadership Network, National Gay and Lesbian Chamber of Commerce, or other accredited certifying agency.

- **How do I get SBA certified?**

- First you must qualify as a small business. The Small Business Administration's Table of Small Business Size Standards defines whether a business entity is small. For information on size standards, visit the [U.S. Small Business Administration Office of Size Standards](#) website. Then, to apply for certification, you must complete the proper SBA application forms which are available online.

- **What is the process for becoming a part of Carrier's Tier 2 program?**

- In order to participate in our Tier 2 program, you must qualify through your customers who are a direct supplier to Carrier. While business is never guaranteed, we oftentimes pass along small and diverse businesses to our prime suppliers.

April 2020